

CURRICULUM VITAE



1. **Family name** :DWAIKAT
2. **First name** :ABDELNASER
3. **Nationality** :Palestinian
4. **Civil status** :Married
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7. **Education** :

Institution (Date from - Date to)	Degree(s) or Diploma(s) obtained:
Qadri Tuqan – Nablus , Palestine (2001)	Diploma, General Secondary Education Examination, TAWJIHI
An-Najah National University. Nablus, Palestine (2008)	B.Sc. Mechanical Engineering
An-Najah National University. Nablus, Palestine (2017)	M.Sc. Engineering Management
Research Center Jülich , Germany (2018)	Master Thesis Certificate
An-Najah National University. Nablus, Palestine (2020)	PhD. Sustainable Energy Technology Program

8. Honours:

honours	Country	Year
Young Arab Leaders Arab – YAL Fellows	Germany	2007
Energy legend – Association of Energy Engineers	USA	2019
Institute for Economics & Peace Ambassador and leader for peace.	Sydney, Australia	2020
Country Ambassador – Energy Earth network	USA	2019
The youngest International Certified BMW Sales Manager worldwide	Germany	2017
Certified Trainer by Association of Engineers	Palestine	2017
Certified Arbitrator by ministry of Justice	Palestine	2017
Palestinian-German Science Bridge PGSB - PGSB Fellows	Germany	2018

9. **Key qualifications:** Management Strategy; Sales Management Organizational Design; Process Improvements; Statistical Analysis and Data Mining; Marketing and Brand Strategy, Growing Start-Up Organizations; Sales and Marketing Strategy Leadership development; Team development Employee engagement ; Coaching ;Communication Skills ; Presentations Skills ;Financial Planning ; Team Leadership ; Customer Experience; Profit & Loss Management ;Negotiating Skills ; Change Management ;Lean Management ; Mentoring & Coaching

10. **Other skills:** Fully computer literate, MS Office Applications; Computer drawing software (Illustrator, Photoshop); Projects Applications, Energy Simulation.

11. Specific experience in the region:

Country	Date from – Date to
Palestine	2008-2021
Germany – Stuttgart	2008
Italy (while in Palestine)	2010-2016
Jordan	2016
Germany – Julich	2018

12. Key Certifications :

Certificate	Country	Year
The youngest International Certified BMW Sales Manager worldwide - BMW	Germany	2017
Certified Trainer by Association of Engineers	Palestine	2017
Certified Arbitrator by ministry of Justice	Palestine	2017

Diploma in Supply chain – Shippers Council & Birzait University	Palestine	2018
Master in Sales – KIA Motors	Dubai	2013
Certified Marketing Manager – KIA Motors	Dubai	2012
Freelance Technical Advisor for Automotive & Environmental aspect.	International	2009
Authorized Technical Manager by the Ministry of Transportation.	Palestine	2009
Many other training courses on Project, Leadership, Quality Control, production, business ethics, sales and marketing, engineering.	Local and international	2008-2021

13. Language skills: Scale (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
Arabic	1	1	1
English	1	1	1
Hebrew	4	3	3
German	5	5	5

14. Professional affiliation/ Membership of professional bodies:

Membership and Role	Date	Membership no.
Member <i>Palestinian & Jordanian Engineers Association</i> (National –Palestine)	2009- Present	315952
Founder <i>American Society of Mechanical Engineers – ASME Palestine Chapter</i> (International –USA)	2015 – Present	100769531
Member <i>Canadian Society for Mechanical Engineering CSME</i> (International –USA)	2016 – Present	2018055
Institute of Packaging Professionals IoPP (International –Palestine)	2019 – Present	88123
Board member <i>Palestinian Federation of Paper and Packaging</i> (National –Palestine)	2-019 – Present	-----
Secretary <i>Palestinian Solar and Sustainable Energy Society (PSSSES)</i> (National –Palestine)	2018 – Present	-----
Vice President <i>Palestinian Society Mechanical Engineers– PSME</i> Member <i>Palestinian Mechanical Engineers Society – PSME</i>	2018 – Present 2016-2018	-----
Member of Board <i>Innovation and Excellence Committee</i> (National –Palestine)	2018 – Present	-----
Member <i>The European Association for Renewable Energy</i>	2017 – Present	6215
Member <i>The international community of automotive mobility engineers – FISITA</i>	2015 – Present	Friend for Life

(International - USA)		
Member <i>Energy Institute</i> (International –UK	2015 – Present	64910
Founder & Country representative <i>Institution of Mechanical Engineers - IMechE Palestine</i> (International –UK)	2015 – Present	80258184
Founder & President <i>Student Energy Chapter - Canada</i> (International –Canada)	2018 – Present	-----
Founder & President <i>Association of Energy Engineers - AEE Palestine Chapter</i> (International –USA)	2016 – Present	121029
Co-founder <i>Palestinian Federation of Renewable Industry</i> (National –Palestine)	2015-2018	-----
Member Technical Energy Committee Technical Automotive Committee Technical Machine Safety Committee <i>Palestinian Standard Institute - PSI</i> (National –Palestine)	2016 – Present	-----
Member of Board <i>Technical Committee of Green Building Council</i> (National –Palestine)	2016 – Present	-----
Member <i>The Mediterranean Youth for Water Network</i>	2019 – Present	-----
Vice Chair of the ASES sustainability & Photovoltaic Division. <i>American Solar Energy Society</i> (International –USA)	Aug 2020 – Present	-----
President Ahli Balata Social and Sport local club Vice -President <i>Ahli Balata Social and Sport local club</i>	2016 – 2020 2020 – Present	-----
Vice President <i>Balata Cultural Forum</i>	2017 –2020	-----
Co-founder <i>CWEEL Palestine Liaison Officer at Council on Women in Energy & Environmental Leadership</i> (International –USA)	2020- Present	-----
International committee member <i>Council on Women in Energy & Environmental Leadership CWEEL</i> (International –USA)	2016-Prresent	-----

15. Professional experience – Management :

Date from-to	Location	Company & reference person (name & contact details)	Position	Description
2019 – Present	Palestine	National Carton Industry Co. NCI	General Manager	Public Shared Listed Company
2009	Palestine	Msader for Energy Systems and Renewable Solutions	Co-partner	leading EPC company in Palestine Managing the Projects of Solar Energy and Solar thermal
2017	Jordan	Jordan Turkey Investment Co. JTICO	Operation Manager	Reengineering The company and Staffing.
2014-2018	Palestine	Abukhader Automotive - BMW Dealer	Sales and Training Manager	Managing Sales and supervising the Training as a BMW sole Agent and official distributor in Palestine. Building the Brand Identify of BMW in Palestine
1/ 2009 1-2012	Palestine	Tower Mechanical Equipment Co. Arab Motor Trade Co. KIA	Technical & Training Manager	Projects and Tenders from A- Z , preparation , documentation ,purchasing ,Delivery and Training
08/2008-03/2009	Palestine	Mercedes Bens	Sales Engineer	Managing Sales and supervising the Training
06/2007- 12/2007	Germany - Stuttgart	Daimler Chrysler - Mercedes Benz	Intern	Engineering Data Management - Department of Automotive.

16. Professional experience – Consultancy :

Date from-to	Location	Company & reference person (name & contact details)	Position	Description
2018	Palestine	Association of Energy Engineers AEE	Technical Trainer	Renewable Energy Trainer
2020	Palestine	European Union and Heritage Center	Consultant for Energy Efficiency Heritage Building Information Model	BEEP project aims at strengthening the use of Building Information Modeling (BIM) to enhance energy efficiency in buildings. (10 Million Project)
2018	Palestine	Palestine technical University	Consultant and head of Technical Committee	Technical Tender preparation and follow-up until delivery. (1 Million USD)
2010-2016	Italy	CO.ME.T international Trading co.	Local Consultant	Following up their Projects in Palestine (Millions Projects)
2018	Palestine	MAP – UK	Technical Consultant	Technical Tender preparation and follow-up until delivery. (200k USD)
2003- present	Palestine	Freelance	Professional Trainer	Professional Trainer for Sales , Business, Automotive , Mechanical Design , Soft Skills , Renewable Energy
2018-present	USA	Healing Devides Org.	Consultant	Improving the health of Palestinians via community-based interventions (300k USD)
2019-2021	Canada	Grow Project – Canadian Gov.	Teamleader & Cofounder	EnergyTech energy and Environmental Awareness sessions

17. Professional experience – Academic :

Date from-to	Location	Company & reference person (name & contact details)	Position	Description
2020- Present	Palestine	An Najah National University – Hisham Hijawi Technical Collage	Instructor	Energy Diploma Programm Supervise graduation Projects
2018 - Present	Palestine	Center for Continuing Education Birzeit University	Instructor	Supply Chain Diploma Programm
2018	Germany	Forschungszentrum Jülich	Scientist Researcher	Institute for Energy and Climatechange (IEK-STE)

2020	France	REN21	Peer Reviewr	RENEWABLES 2020GLOBAL STATUS REPORT
2020- Present	German	Palestinain German Science Brdige	Member of Research Cluster	a framework on sustainable mobility, one of which is in the field of integrated sustainability - economic and technical - for hydrogen fuel, and deals with the socio-economic evaluation of the design and provision of hydrogen fuel supply to achieve sustainable mobility in Palestine, and the other in the field of smart mobility in relation to pedestrian movement and safety behaviour.
2019- Present	USA	Medwin Publishers	Editorial Board member	The Journal of Ecology & Natural Resources

18. Professional experience – Mentor and Judge :

Date from-to	Location	Company & reference person (name & contact details)	Position	Description
2020	International	International Switch Energy Case Competition	International Judge	Over 900 students , 250 teams; 37 countries; 240 mentors and judges
2020	International	HultPrize BZU Final event	Judge	International competition HultPrize Foundation
2019	International	HultPrize BZU Final event	Judge	International competition by HultPrize Foundation
2017	Palestine and Spain	Speak out for engineering	Mentor and Team leader	International competition by Institution of Mechanical Engineers – UK
2021	Palestine	Grow and Flow accelerator (Canadian Fund)	Judging	AgRE-Minds Hackathon as part of the Renewable Energy Fund to Serve the Agribusiness Sector.
2017	International	Institution of Mechanical Engineers – UK	Business Presentation Judge	Business Presentation team at Formula Student 2017.

19. Professional experience as Speakers– Key International Speaking Events :

Date	Location of conference	Topics
2016	Germany	Opportunities for investment in renewable Energy in Palestine
2019	USA	Strategic planning for transportation in developing countries
2018	Lebanon	Waste to Energy Technologies
2020	Palestine	Challenges and obstacles for renewable energy in Palestine
2018	Morocco	Renewable energy in Developing Countries
2020	Pakistan	Sustainable Mobility
2018	Palestine	Sustainable Development Goals
2018	Palestine	Environmental Education
2021	Tunis	Status and Challenges for Waste to Energy Technologies in Palestine
2020	Tunis	Sustainable Transportation
2021	Jordan	Status of Renewable energy in Palestine

20. Publications :

- Dwaikat, A. (2016), Strategic Planning for Clean & Sustainable Transportation in Palestine: The Role of Vehicles, M.Sc. Thesis in Engineering Management

- Dwaikat & Dr. Sameer AbuEisheh, (2017), The Relationship between Transportation and Climate Change: Need for a National Strategic Framework for Clean Sustainable Transportation in Palestine, Submitted to the 1st International Conference on Climate Change Palestine Engineers Association and the Federation of Arab Engineers Al-Bireh, Palestine 8-9 May 2017
- Dwaikat, Dr. Sameer AbuEisheh & Wilhelm Kuckshinrichs, (2019) Strategic Planning for Sustainable Transportation in Developing Countries , World Conference on Transport Research - WCTR 2019 Mumbai 26-31 May 2019
- Dwaikat, Abdelnaser H., and Sameer A. Abu-Eisheh. "Strategic Planning for Renewable Energy in Developing Countries: Palestine as a Case Study." 2020 5th International Conference on Renewable Energies for Developing Countries (REDEC). IEEE, 2020.
- Writer in many international Environmental and Renewable Energy Magazines and network (PV Magazine , EcoMena, local newspapers ...)